



**MESKAY &
FEMTEE**
Trading Company (Pvt) Ltd.



MESKAY & FEMTEE
TRADING COMPANY (PVT)LTD.

MISSION

To deliver value through innovation employing the highest quality of standards. While sourcing the finest quality of rice and grains from our trusted farmers, we support our local communities and aim to strengthen local food markets. We exist to define the journey of wholesome food experiences that's healthy for our consumers as well as the environment.

VISION

Building resilient rural communities by empowering people with better sustainable farming solutions.





As Chairman of our esteemed company, I am honored to address our valued stakeholders. Our journey towards excellence continues to be guided by a steadfast commitment to innovation, integrity, and customer satisfaction. In an ever-evolving landscape, we remain resolute in our pursuit of sustainable growth and meaningful contributions to society.

Our success is a testament to the dedication and hard work of our employees, whose passion and expertise drive us forward. Together, we have navigated challenges and seized opportunities, always with an unwavering focus on delivering exceptional value to our customers.

As we look ahead, we remain firmly grounded in our core values while embracing change and embracing new opportunities. Our priorities remain clear: to maintain the highest standards of quality, to foster a culture of innovation and collaboration, and to continue to exceed the expectations of our customers and stakeholders.

I extend my heartfelt gratitude to our shareholders, customers, employees, and partners for their unwavering support and commitment. With your trust and collaboration, we are confident in our ability to overcome any obstacle and achieve even greater heights of success in the future.

Thank you for being an integral part of our journey. Together, let us continue to build a brighter future for all.

Warm regards,

Wahid Tawawalla

Chairman

Meskay & Femtee Trading Company (Pvt) Ltd.

WHAT MAKES MFTC UNIQUE

Fully Integrated massive infrastructure with a clear vision to become one of the largest food industry player

1 Rice Farming



2 Procurement of Grains

Multiple Grain

- * Rice
- * Guar
- * Wheat
- * Corn
- * Sesame Seed



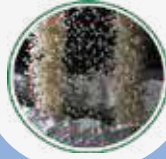
3 Milling

- * Rice
- * Guar



4 Packaging

- * Rice
- * Guar
- * Wheat
- * Corn
- * Sesame Seed



5 Warehousing & Storage

- * Storage in rice areas
- * Massive storage at port



6 Shipping & Export

- * Exports to over 150 destinations covering all continents



7 Research & Development

- * Rice research to produce high grade and value hybrid seeds



GROUP COMPANIES

MFTC own the complete supply chain through its various divisions and group companies' network.

MANDVIWALA MAUSER PLASTICS

- * Incorporated in 1988 as a public limited company and recently acquired by MFTC
- * Manufacture and supply all kinds of plastic products
It manufactures plastic trays that are used in transplanting rice in MAO division of MFTC
- * Other products are sold to multinationals

JAZAA GLOBAL

- * Formed in 2016, the Company offers packed foods to its customers locally and internationally.
- * In addition to packed foods, they also deal in all ethnic food products

TABAAR COMMODITIES

- * This independent company handles procurement of the MFTC Group and other leading exporters of Pakistan
- * Deals in multiple grains, rice, wheat, corn and other commodities directly from the supplier
Tabaar is a brokerage platform which trades annually 800,000 Metric tonnes of commodities

CORRIDOR LOGISTICS

- * Formed in 2016 as a private
Principal activity of the Company is to run logistics of the business as a commission agent company.
- * It also acts as a transporter of goods and raw-material of the company

HAMARA KISSAN

- * This venture provides farmers with inputs & services on deferred payment basis; connects with suppliers and retailers of inputs
- * It also provides live price discovery from markets and access to HKL run fulfillment centers

OTHER MFTC DIVISIONS

- * Naubahar Seed
- * MAO / Kubota
- * Milling Plants
- * Guar

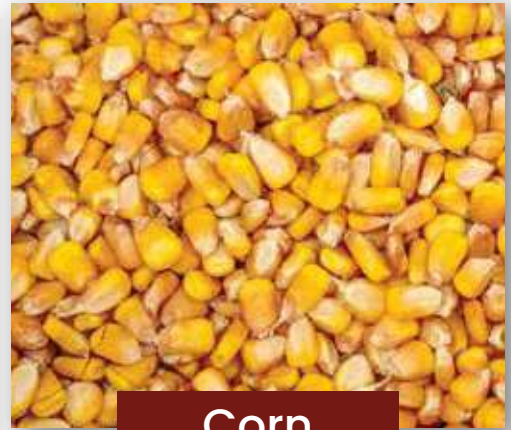
BUSINESS PORTFOLIO



Rice



Guar



Corn



Sesame Seed



Wheat

BUSINESS PORTFOLIO



Hybrid seed rice



Kubota



Mechanized agriculture
operations (MAO)



Soya bean

MASSIVE SPREAD-OUT INFRASTRUCTURE

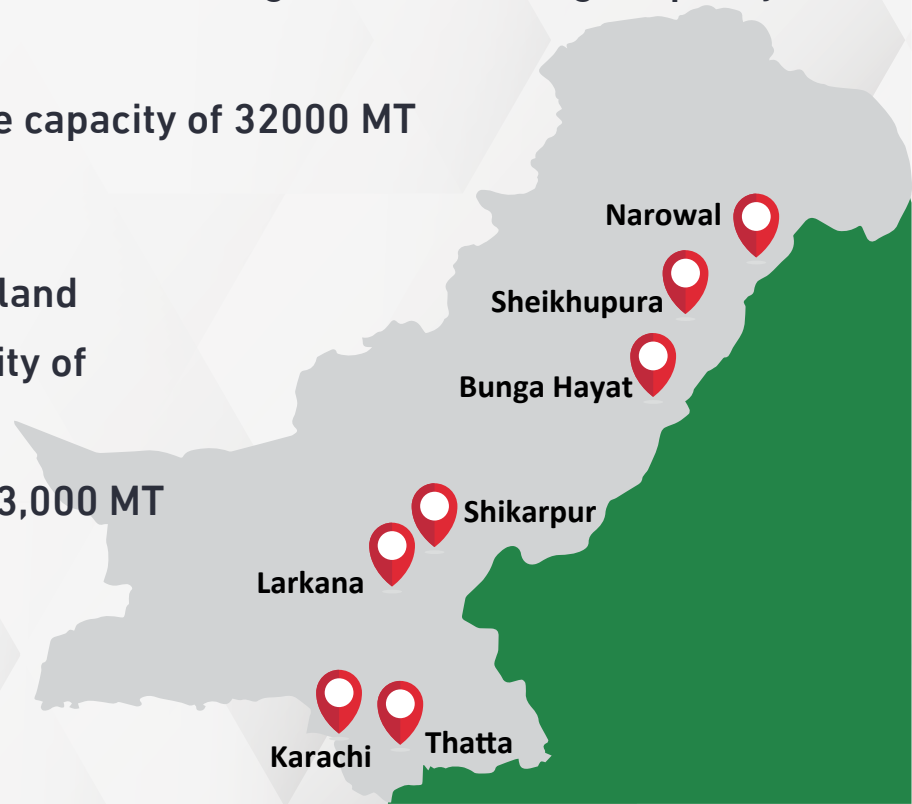
Massive and spread-out footprint with huge potential for growth

KARACHI

- Two state-of-the-art rice mills, comprising of 6 plants
- Additional 2 plants for processing of guar (Split and Gum)
- Additional 3 plants for precleaning of Sesame Seeds
- 3 purpose-built warehouses of raw material & finished goods with storage capacity of 130,000 MT
- Additional 12 silos for grains with storage capacity of 32000 MT

SHIKARPUR

- 7+12 acres of industrial and agricultural land
- 4 silos and 4 day bins with storing capacity of grains 15,600 MT
- Warehouse for storing finished rice upto 3,000 MT
- 4 Day Bins /Paddy processing mill
600MT Drying capacity and 64 MT of parboiling capacity





LARKANA

- 5 acres of industrial land
- 4 silos and 4 day bins with storing capacity of grains 15,600 MT
- Warehouse for storing finished rice upto 3,000 MT
- 400 MT of Drying capacity

BUNGA HAYAT

- 12 + 8 acres of industrial land
- 4 silos and 4 day bins with storing capacity of grains 15,600 MT
- Warehouse for storing finished rice upto 10,000 MT
- 600 MT of Drying capacity and 200 ton per day Parboiling or 350 ton per day steaming capacity-(Parboil 21,910 mts or Steaming 17,024 mts)



NAROWAL

- 5 + 5 acres of industrial and agriculture land
- 4 silos and 4 day bins with storing capacity of grains 15,600 MT
- Warehouse for storing finished rice upto 10,000 MT
- 400 MT of Drying capacity

THATTA

- A 22-acre land at Dhabeji used for storage purposes

SHEIKHUPURA

- 7+12 acres of industrial and agricultural land
- 4 silos and 4 day bins with storing capacity of grains 15,600 MT
- Warehouse for storing finished rice upto 3,000 MT
- 600MT Drying capacity and 64 MT of parboiling capacity



- * Milling and storage in four leading rice growing districts of Pakistan.
- * Massive potential to expand into other rice growing areas

Guar Division

- Established in
2014

- Food grade
Guar production
started in 2019

- **Guar Gum Production** Capacity 8 mts / 24 hrs

- **Guar split production**
started in 2016

- **Guar Splits Production**
Capacity 60 mts / 24 hrs

Kubota Machinery



Kubota Automatic
Nursery Raising
Machine (SR-K800)



Kubota Walk Behind
Rice Transplanter-4
Rows (KW4)



Kubota Walk Behind
Rice Transplanter-6
Rows (KW6)



Kubota Riding Type
Rice Transplanter-6
Rows (SPV-6CMD)



Kubota Half Feed
Combine Harvester
(PR0588i-G)

MECHANIZED AGRICULTURAL OPERATIONS (M.A.O)



MAO Services Data

Transplanting Data

Year	Units	Acres
2018	-	-
2019	12	3540
2020	12	4200
2021	15	5970
2022	18	7470
2023	20	8540
Total	20	29730

Boom Sprayer Data

Year	Units	Acres
2018	-	-
2019	2	1700
2020	3	3135
2021	5	5935
2022	6	6014
2023	6	8244
Total	6	25028

Harvesting Data

Year	Units	Acres
2018	4	1035
2019	12	3336
2020	18	5292
2021	26	8502
2022	34	12478
2023	45	17865
Total	45	48509

CREDENTIALS

We are pleased to have received the following recognition meeting international standards



AWARDS AND RECOGNITION

TOP 03

Rice Exporter In Pakistan



The Company has secured its position among the Top Three Exporters of Basmati Rice from Pakistan for

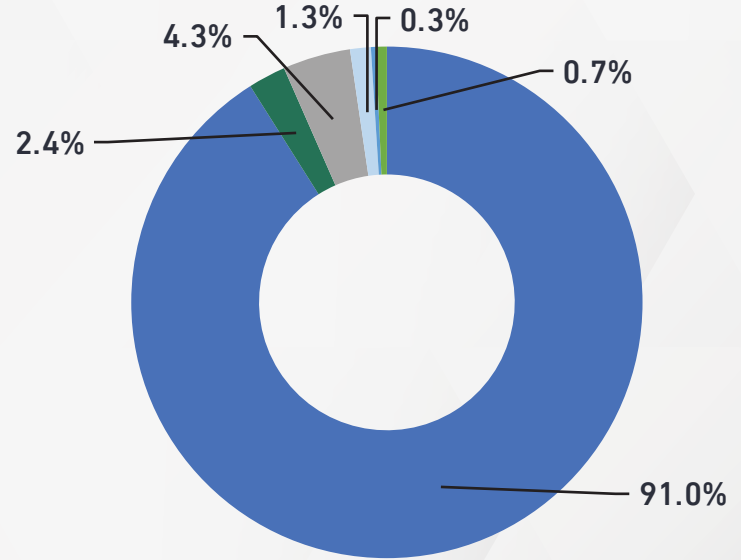
Eight Consecutive Years

DIVERSIFIED CUSTOMER BASE WITH GLOBAL OUTREACH

Established relationships with major customers all across the globe.

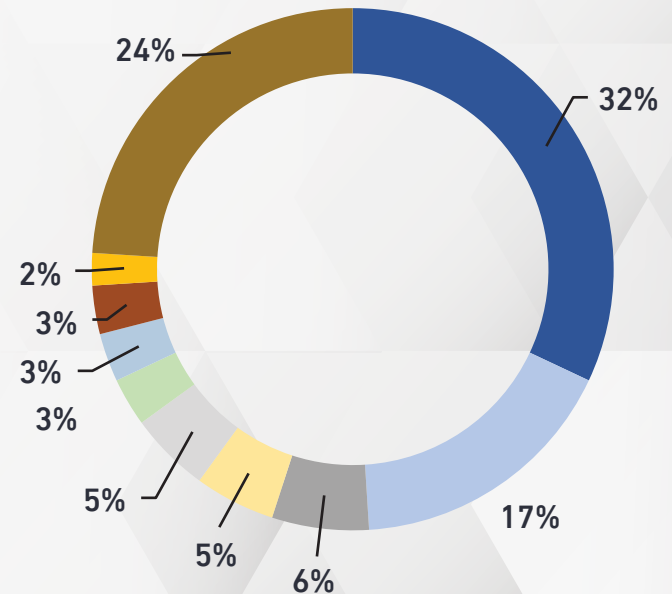
PRODUCT WISE REVENUE (%)

- Rice & Rice Products
- Guar
- Corn
- Seed
- Farming
- Farm mechanization



GLOBAL SALES BY COUNTRY (%)

- China
- Indonesia
- Spain
- Netherlands
- Senegal
- Pakistan
- Malaysia
- Others
- Vietnam



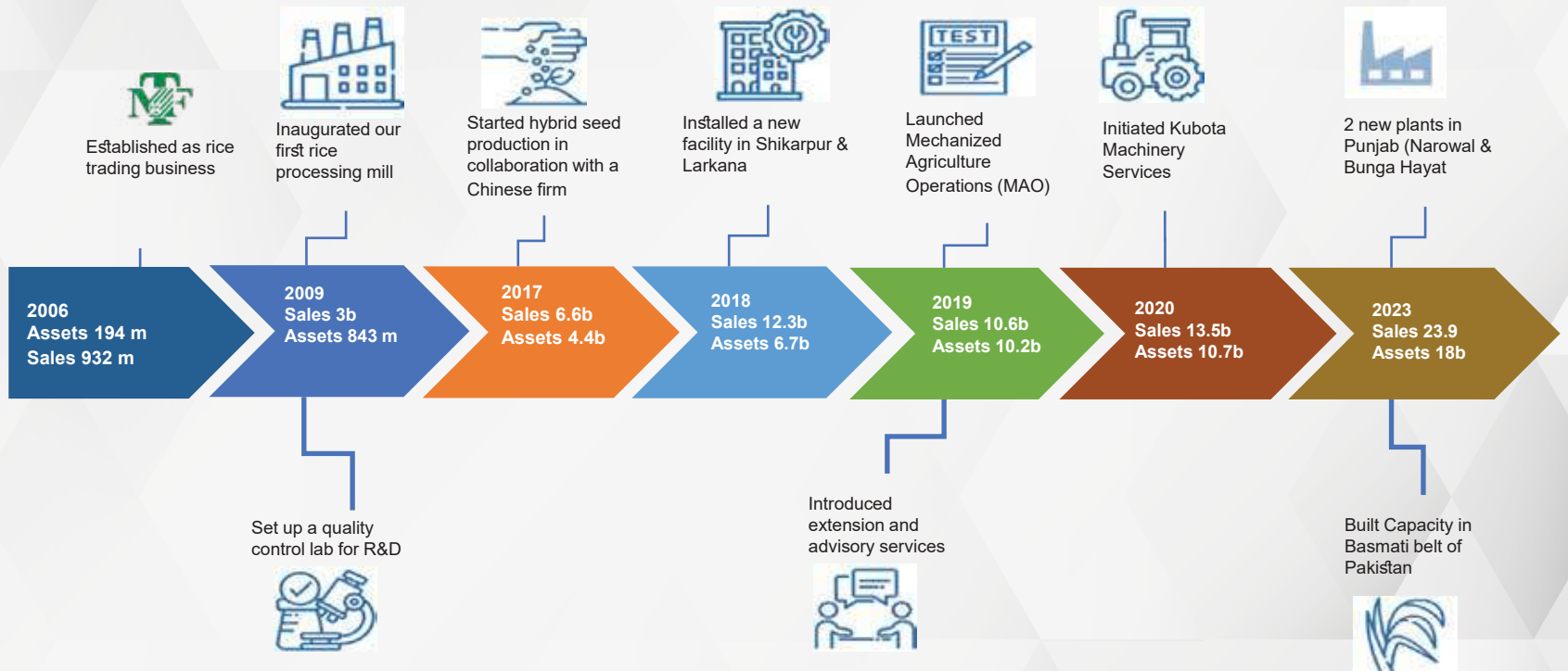
DIVERSIFIED CUSTOMER BASE

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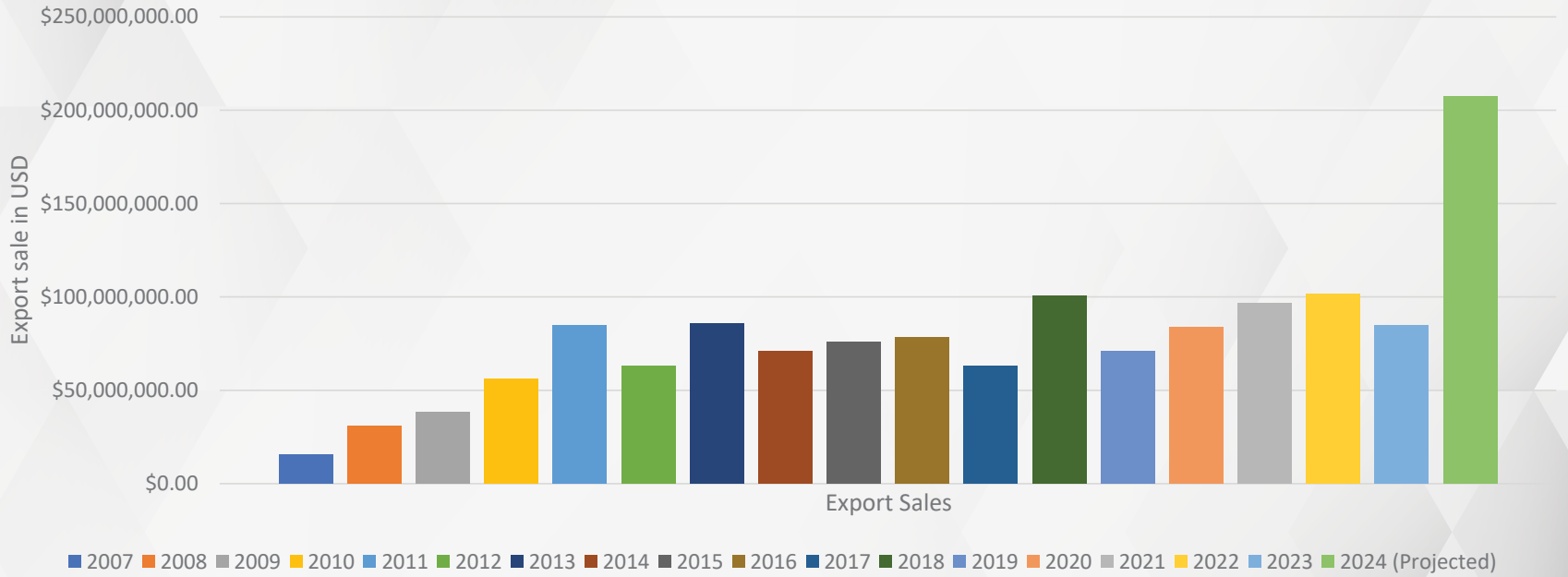
TIMELINE OF MFTC'S OPERATIONAL SUCCESS

In 18 years Meskay has developed infrastructure & introduced multiple services to contribute to all aspects of the agriculture value chain.



EXPORT SALES

Export Sales USD



MAJOR CUSTOMERS

TOP PRIVATE ENTITIES

- Adm Rice Inc (USA)
- Louis Dreyfus Company Asia Pte Ltd (Switzerland)
- Sucden (France)
- Swiss Singapore (Aditya Birla group)
- Ricegrowers (Australia) (Sunrice/Raviana foods)
- China Agri Trading (Hk) Limited
- Herba Ricemills Spain (Ebro)
- Tilda
- Misui (Japan)
- Itochu (Japan)

GOVERNMENT ENTITIES

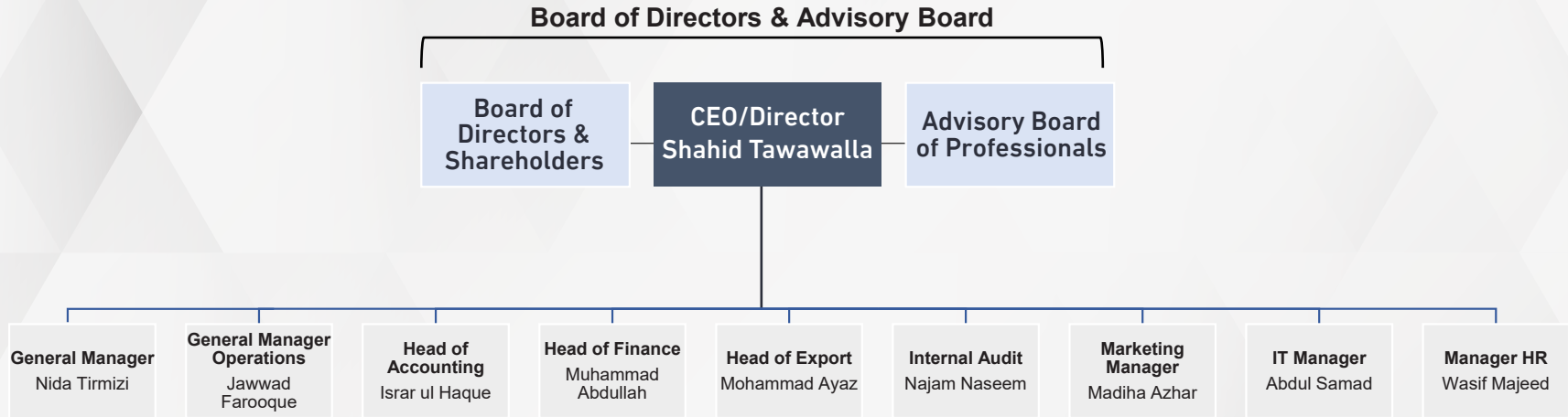
- Bernas Malaysia
- Bulog Indonesia
- Iraq grain board
- NFA Philippines
- PASFR Oman
- OCT-Tunis
- CWE Srilanka
- COFCO China

TOP FOOD DISTRIBUTION AGENCIES

- World food program (UN)
- ICRC(International redcross)

EXPERIENCED SHAREHOLDERS & MANAGEMENT TEAM

Professional management team with hands on approach to take business to greater heights following sound professional standards



MFTC is an unusual Company that has been founded and grown by a single entrepreneur. This is unique for a sizeable Company in an emerging market; a Company that was founded and built on Corporate ethos rather than a family or dynastic blueprint. This should provide great comfort to an investor that can rest assured that the management is professional and hired meritoriously, there are no conflicts of interest, succession challenges and conflicts are not likely and no nepotism exists.



Headoffice:

Office# 1008-1013, 10th Floor, Saima Trade Tower B, I.I. Chundrigar Road, Karachi, Pakistan.

Rice Processing Mills

A43-A46 Eastern Zone, Port Qasim, Karachi

Survey Number 03, Deh Dhamrah, Shikarpur Road, Near Dhamrah Shop, Larkana Sindh

Survey Number 08, Deh Lodra Taluka, Jacobabad Road, Near PNP Rice Mill, Shikarpur Sindh

Ashiq Wali Pully, Sahiwal Road, Khewat No.1 of revenue estate Chak Qudrat-Ullah, Bunga Hayat Tehsil & district Pakpattan.

Nellam Chowk Narowal, Rayyah Khan Adda, Revenue estate Jewan Bhindar, Tehsil and district Narowal.

Tel: +92 21 3 227 5349-51

| Email: info@mft.com.pk

| URL: www.mft.com.pk



MFTC.Pakistan



mftc-pakistan